

MISSOURI WORKS JOB DEVELOPMENT FUND



FISCAL YEAR 2014



Missouri Works Customized Training Program

The Missouri Works Job Development Fund is the funding source for the Missouri Works Customized Training Program, which is operated by the Department of Economic Development (DED).

- The Missouri Works Customized Training Program provides direct assistance to Missouri businesses for the training and retraining of new and existing employees.
- This flexible program assists businesses large and small, in urban and rural areas, to meet their individualized training needs.
- A highly trained workforce is critical to keeping our existing businesses competitive and making our workforce more attractive to companies considering locating or expanding in Missouri.



Trust the Best!

Missouri Economic Development #1 in the nation!



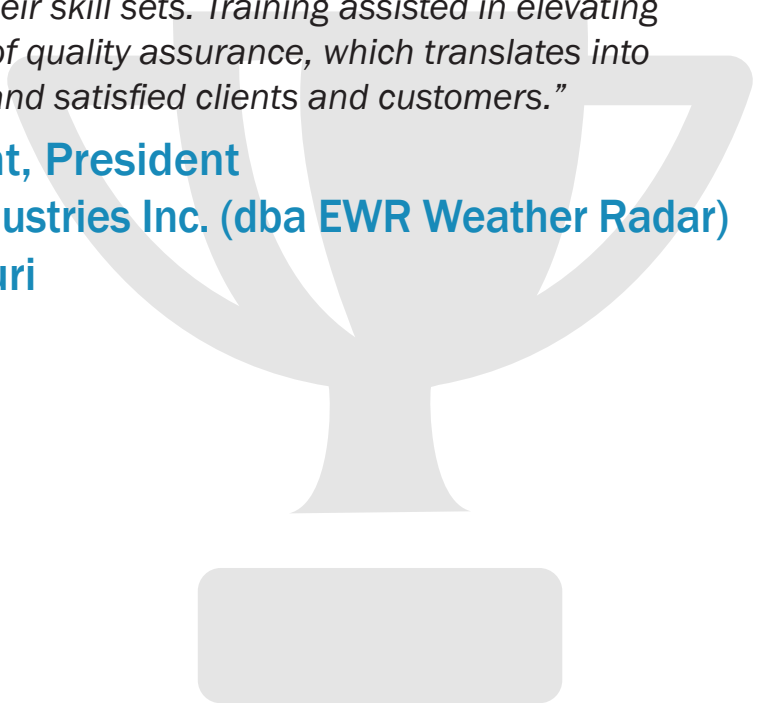
In December 2014, the Missouri Department of Economic Development was selected as the **best economic development agency** in the country by AEDI/Pollina Corporate. This achievement is based on factors including attracting new business, assisting existing state employers to grow, and **state incentive programs such as job training.**

Training for Quality Assurance



“LaPoint Blasé Industries Inc. (dba EWR Weather Radar) has gained significantly from the Missouri Works Customized Training Program in many ways. Our employees have gained important tools through training to improve their skill sets. Training assisted in elevating our company’s level of quality assurance, which translates into improved outcomes and satisfied clients and customers.”

Donald A LaPoint, President
LaPoint Blasé Industries Inc. (dba EWR Weather Radar)
St. Louis, Missouri

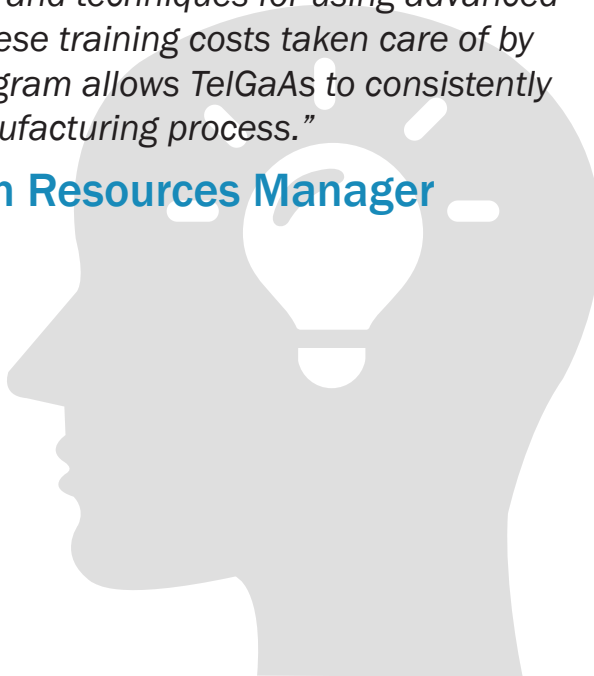




Training for Innovation

"Thanks to the Missouri Works Customized Training Program, our company training program is able to stay up-to-date with the new design processes, concepts, and techniques for using advanced software. Having some of these training costs taken care of by the Customized Training Program allows TelGaAs to consistently improve our company's manufacturing process."

Brenda Maher, Human Resources Manager
TelGaAs Inc.
O'Fallon, Missouri



Missouri Works Customized Training Program

The Customized Training Program is the most flexible and popular of Missouri's workforce training programs and is a critical tool in our state's economic-development efforts to create and retain jobs for Missourians.

- Because the program provides grant funds directly to companies, recipients can define how to best meet their individual training needs to be successful and competitive.
- Grant funding can support training for workers in new jobs, but it is primarily used to upgrade the skills of existing workers at existing businesses, making it one of our primary tools to retain jobs at existing companies.



Customized Training is a sound investment because it helps Missouri workers increase their skills and economic opportunities.

Delivery to meet changing needs

A statewide network of Training Team members assists companies in using Missouri Works Customized Training Program funds. This network comprises community colleges and area career and technical schools. *(See map, back cover)*

Training Team members work closely with employers to define their unique training needs and the best resources for effective delivery.

These Training Team members not only serve as the local project administrators, but they are also equipped to provide a variety of specialized training to meet the demands of today's constantly changing business environment.

Training may take place in a classroom setting, at the company's facility or at an educational skill and training center.



**Since its inception in 1987,
the Missouri Works Customized Training Program
has assisted 5,745 Missouri companies
to train 647,428 Missouri workers.**

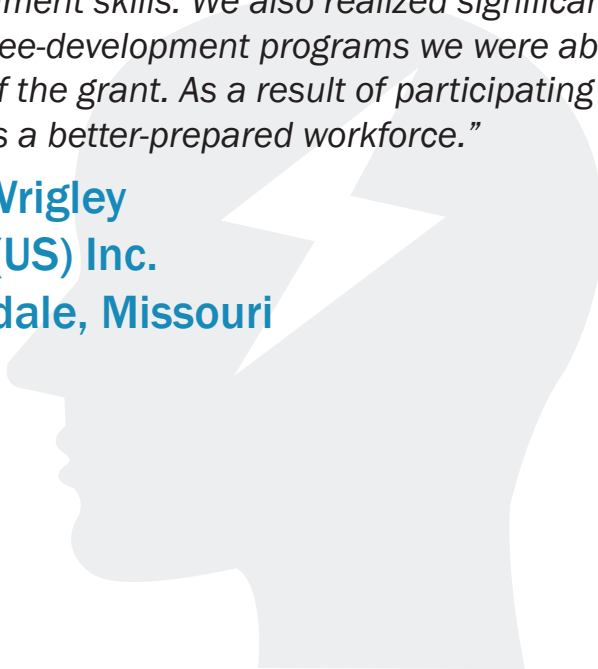


Training that expands your skills base



“The Missouri Works Customized Training Program permitted additional training that likely would not have occurred without the grant. We realized immediate improvements in welding skills and basic alignment skills. We also realized significant improvement for employee-development programs we were able to offer because of the grant. As a result of participating in this grant, Holcim has a better-prepared workforce.”

James Wrigley
Holcim (US) Inc.
Bloomsdale, Missouri





Training for the bottom line

"The Missouri Works Customized Training Program is a great program which has greatly benefitted our employees and helped our company earn a sizeable profit margin."

Sonya Howard, Office Manager
Arning Companies Inc.
Cassville, Missouri

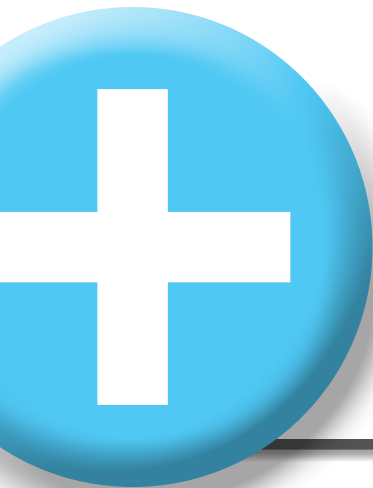


Top 5 Reasons Companies Requested Training



"With U.S. economic growth on a firmer footing, and demand ticking up, the availability of skilled labor has become the #1 factor in site decisions, according to latest survey of company executives."

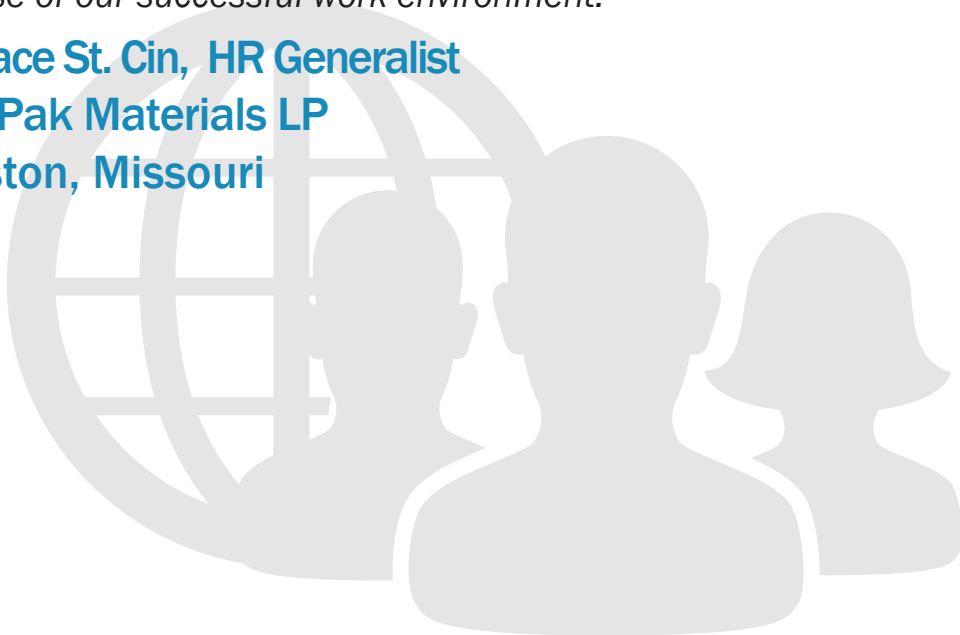
Area Development Magazine, Fall 2014



Training Supports Customer Acquisition

“With our successful employee training supported by the Missouri Works Customized Training Program, we have not only reduced waste and improved efficiency, but we have also gained new business because of our successful work environment.”

Candace St. Cin, HR Generalist
Tetra Pak Materials LP
Sikeston, Missouri



Missouri Works Customized Training Program FY13 vs. FY14

	FY 2013	FY 2014
Missouri Customized Training Funds	*\$14.5 Million	\$14.5 Million
Number of training projects reviewed	389	419
Number of companies funded	338	389
Number of multi-company consortia funded	6	6
Average award, by project	\$40,698	\$37,974
Number of trainees	35,756	38,504
Average statewide trainee hourly wage	\$21.27	\$20.43
Capital investment by participating companies	\$1,597,142,601	\$1,440,306,264

*Includes \$9.5 million appropriation plus a \$5 million grant by the Missouri Development Finance Board (MDFB) in FY2013.



**Annual demand
for Missouri Works
Customized Training funds
far exceeds
available funding:**

\$56 million

**is the annual demand
from Missouri companies
for training funds.**



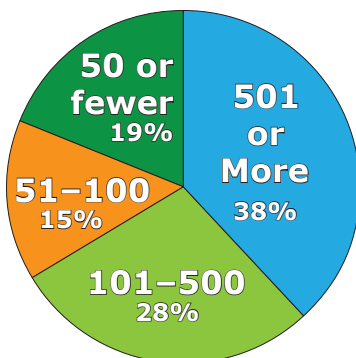
Ownership and Diversity

Companies apply annually to the Department of Economic Development, Division of Workforce Development, for funding to offset the cost of their specific training needs. Training grants are awarded based on available funding, eligible training needs, and the amount of capital investment or jobs created. The company is required to “match” the state award through its own investment in training costs.

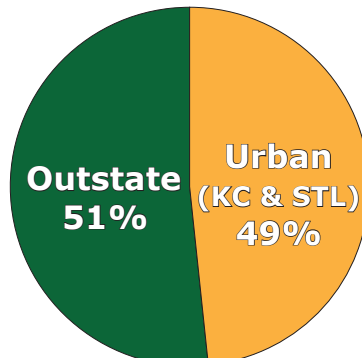


Companies take ownership with the MCTP, by matching the state’s investment dollar-to-dollar.

**Distribution of Training Grants
in FY14, by Number
of Company Employees**



**Distribution of Training Grants
in FY14,
by Location**



Customized Training Companies FY14

Central Missouri Region

3M Company (Columbia)
AAF International
ABB Inc. (Jefferson City)
ABC Laboratories
Alpla Inc. (Jefferson City)
Beyond Meat
Bob Monnig Industries Inc.
Brewer Science Inc.
Burger's Smokehouse
Caterpillar Inc.
Central Electric Manufacturing Company
Cohen Architectural Woodworking LLC
Command Web Missouri
DeLong's Inc.
Diamond Pet Foods
Environmental Dynamics Int'l Inc.
Gates Corporation (Columbia)
GME Supply Company
Hubbell Power Systems Inc.
IBM Corporation (Jefferson City)
Jahabow Industries
Kingsford Manufacturing Company
Kraft Foods Inc. (Columbia)
Modine Mfg. Company (Jefferson City)
Mortgage Research Center LLC
MTW Solutions LLC
Novona Biomaterials Inc.
OCCI Incorporated

Otscon Inc.
Pretium Packaging LLC
Pro Food Systems Inc.
Quaker Windows
Quality Custom Molding
Quality Tool
Sinclair Group Inc.
Sonoco Plastics Inc. (Jefferson City)
Tacony Manufacturing
The Ovid Bell Press
The Quaker Oats Company
True Media LLC
Unilever HPC
Watlow Electric Mfg. Co. (Columbia)

Kansas City Metropolitan Region

A. J. Manufacturing Company Inc.
A. Zahner Company
Albaugh Inc.
American Italian Pasta Company
Automated Motion Inc.
Aviation Fabricators
Best Tool & Manufacturing Company Inc.
Billy Goat Industries Inc.
Boehringer Ingelheim Vetmedica Inc.
Brunson Instrument Company
Cargill Meat Solutions Corporation
Cartwright Companies
Central Power Systems & Services Inc.

Customized Training Companies FY14 (continued)

Champion Brands LLC
Church & Dwight Company Inc.
Clay & Bailey Manufacturing Company
ConAgra Frozen Foods (Marshall)
Derbigum Americas Inc.
Duke Manufacturing Company
EnerSys Inc.
Ford Motor Company
Gardner-Denver Inc.
GE Energy Air Filtration
GENESYS Industrial Corporation
Hillshire Brands
Holland 1916 Inc.
Honeywell Federal Mfg. & Technologies LLC
Ideal Tool and Manufacturing Company
Ingredion Incorporated
InnovaPrep LLC
Inter-State Studio & Publishing Company
Kays Engineering Inc.
Lifeline Foods LLC
Lifetouch Services Inc.
Midwest Metalcraft and Equipment
Milbank Mfg. Company (Concordia)
Milbank Mfg. Company (Kansas City)
Old World Spices and Seasonings
Ozburn Hessey Logistics
PAS Technologies Inc.
Plastic Enterprises Company Inc.
Posty Cards Inc.

Prier Products Inc.
Pro-Con
RockTenn CP LLC
Ronson Manufacturing
Schreiber Foods Inc. - Capri
Schreiber Foods Inc. - Clearfield
Schreiber Foods Inc. - DDN
Shuttlewagon Inc.
Sierra Bullets LLC
Southwest Technologies Inc.
Stahl Specialty Company (Kingsville)
Stahl Specialty Company (Warrensburg)
Staying Home Corporation
Sustainable Community Development LLC
Tracker Marine (Clinton)
UltraSource LLC
ULTRAX Aerospace Inc.
Valorem Consulting Group LLC
Van-Am Tool & Engineering LLC
Waterloo Industries
WireCo World Group Inc. (St. Joseph)
WireCo WorldGroup Inc. (Sedalia)
Woodbridge Sequencing Center

North Missouri Region

Aspeq Holdings Inc.
BASF
Buckhorn Rubber Products Inc.
Cerro Flow Products LLC

Chlorofill LLC
ConAgra Foods (Trenton)
ConAgra Foods (Macon)
Consolidated Machine & Welding LLC
Continental Cement Company LLC
Daffron & Associates
Dawn Food Products
Donaldson Company Inc.
Economy Products Company
General Mills Operations LLC (Hannibal)
Green America Recycling LLC
Houston Poly Tank LLC
Hurtt Fabricating Corporation
Kawasaki Motors Mfg. Corp. USA
Kraft Foods Group (Kirksville)
Lakeside Casting Solutions
Mid-Am Building Supply Inc.
Midwest Data Center Inc.
Missouri Moisture Analyzers LLC
Modine Mfg. Company (Trenton)
Onshore Technology Services Inc.
POET Biorefining
Press Journal Printing Company
SEM Applications Inc.
Sonoco Plastics (Chillicothe)
Spartan Light Metal Products (Mexico)
Spartan Light Metal Products (Hannibal)
TrailerMan Trailers Inc.
UTi Contract Logistics and Distribution
Watlow Electric Manufacturing Company
WireCo WorldGroup Inc. (Chillicothe)

WireCo WorldGroup Inc. (Carrollton)
WireCo WorldGroup Inc. (Kirksville)

Southeast Missouri Region

Alan Wire Company
American Railcar Industries Inc. (Kennett)
Aspeq Holdings Inc.
Benée's Inc.
Botkin Lumber Company Inc.
Brewer's Ice Company
Briggs & Stratton Corporation
Centene Management Corporation
Eric Scott Leathers LTD
Gates Corporation (Poplar Bluff)
Havco Wood Products LLC
Holcim (US) Inc.
Manac Trailers USA Inc.
Meramec Electrical Products Co. Inc.
Mississippi Lime Company
Mondi Jackson Inc.
Noranda Aluminum
Piramal Glass-USA Inc.
Rubbermaid
Salem Wood Products
Schaefer's Electrical Enclosures Inc.
SEMO Milling LLC
Starting USA
Tetra Pak Materials LP
TG Missouri Corporation

Customized Training Companies FY14 (continued)

Southwest Missouri Region

3M Company (Nevada)	Marine Electrical Products
3M Company (Springfield)	Mid America Precision Products
Accenture LLP	Midcon Cables Company LLC
American Dehydrated Foods Inc.	Miracle Recreation Equipment Company
Armstrong World Industries Inc.	Modine Manufacturing Company (Joplin)
Arning Companies Inc.	NewStream Enterprises LLC
Associated Wholesale Grocers Inc.	NorthStar Battery Company LLC
Carpe Diem Management Inc.	Ozarks Coca Cola/Dr. Pepper Bottling Co.
Central States Industrial Equip. & Service	Paul Mueller Company
Ciona Technologies LLC	Pennington Seed
CNH Reman LLC	Phoenix Manufacturing Inc.
Custom Powder Systems LLC	Precision Aero Services Inc.
Diesel Exchange	Protein Solutions LLC
Dynatek Dalta Scientific Instruments	Reckitt Benckiser LLC (Springfield)
General Mills Operations Inc.	Red Monkey Foods
Hampshire Pet Products	Rock Tenn Converting Company
Holden Industries Inc.	Schreiber foods Inc. - Claxton
Independent Stave Company	Schreiber Foods Inc. - Fairview
International Dehydrated Foods	Southern Missouri Containers Inc.
Jack Henry & Associates (Springfield)	Southwest Missouri Investments Inc
Jack Henry & Associates (Monett)	SRC Automotive
Jarden Consumer Solutions	SRC Heavy Duty
John Deere Reman	SRC Logistics Inc.
K & S Wire Products Inc.	SRC Power Systems
Kraft Global Inc. (Springfield)	The Milnot Company
La-Z-Boy Midwest	Thorco Industries LLC
Leggett & Platt (Branch 1)	Tracker Marine (Ozark)
Leggett & Platt Inc. (Machine Products Branch 79)	Tracker Marine Boat (Lebanon)
	Tracker Marine Plastics (Lebanon)

St. Louis Metropolitan Region

Accenture LLP
Ace Manufacturing & Parts Company
Aerofil Technology Inc.
AESCULAP
ALPLA Inc. (St. Peters)
American Plastics Group Inc.
American Railcar Industries Inc. (St. Charles)
Anheuser-Busch Companies Inc.
Assaypro
Assembly Solutions LLC
Automation Service
Aviation Maintenance & Technical Support
Aviation Turbines International Inc.
Baldor Electric
Barnhart Industries Inc.
Bastian Material Handling
Bodine Aluminum Inc. (St. Louis)
Bodine Aluminum Inc. (Troy)
Bohn and Dawson Inc.
Boomerang Tube LLC
Buse Industries Inc.
C.L. Smith Company
Cabka North America Inc.
CADCO Program & Machine
Cardinal Health (Earth City)
Cardinal Health (St. Charles)
Cascades Plastics Inc.
CG Power Systems USA Inc.
Client Services Inc.
Code 3 Inc.
Component Bar Products
ConAgra Foods (St. Louis)
Control Devices LLC
Convenience Products
Corbitt Manufacturing
Cott Beverages USA
Craftsmen Industries Inc.
Cutting Edge Optronics
Daddy Ray's Inc.
Data 2
Distribution Management Inc.
DRS Marlo Coil
Electro-Core Inc.
Elite Tool LLC
Eltek International Laboratories
EMD Millipore Corporation
Enduro Binders Inc.
EPC Inc.
Esselte Corporation
Essex Industries Inc.
Frick's Quality Meats Inc.
Furniture Brands International Inc.
G2N Inc.
Gateway EDI
GlaxoSmithKline
Global Products Inc.
Good Earth Tools
GSI-Engine Management Group
H&M Machine Service
Henniges Automotive Sealing Sys. N.A. Inc.
Herndon Products Inc.

Customized Training Companies FY14 (continued)

Hodges Badge Company Inc.
Homeyer Precision Mfg. Company
Hubbell Killark Electric
Hussmann Corporation
HY-C Company LLC
Hydromat Inc.
IBM Corporation (Hazelwood)
Intelligrated Systems Inc.
International Surface Solutions
J&S Tool Inc.
Jost Chemical Company
Kemco Aerospace Manufacturing
LaPoint Blase Industries Inc.
Lear Corporation
Lederle Machine Company
Legacy Pharmaceutical Packaging LLC
Leonard's Metal Inc.
Livingston Tool & Manufacturing Co.
Lloyd Industries Inc.
LMC Industries Inc.
Magnet Works Ltd.
Mark Andy Inc.
Masterchem Industries LLC
Masterclock Inc.
Metal Container Corporation
Mimir Flexo Printing
Missouri Metals LLC
Mom365 Inc.
Mycroft Inc.

National Cart Company
National Sales Company
Natoli Engineering Company
Neeco-Tron Inc.
Neff Press Inc.
New Florence Wood Products
Newco Enterprises Inc.
Nike IHM Inc.
NOVA Marketing Services LLC
Novus International Inc.
O'Fallon Casting LLC
Pace Industries Inc.
Packaging Concepts Inc.
Parker Hannifin Corporation
Patriot Machine Inc.
Paulo Products Company
Pharma Tech Industries
PM Resources Inc.
Porta-King Building Systems
Precise Mold & Engineering
Presence From Innovation LLC
Pretium Packaging LLC
Prism Medical Services USA
Procter & Gamble Manufacturing Co.
Quest Speciality Products
Raven Industries Inc.
Rawlings Sporting Goods Co. (St. Louis)
Rawlings Sporting Goods Co. (Washington)
Reckitt Benckiser (St. Peters)

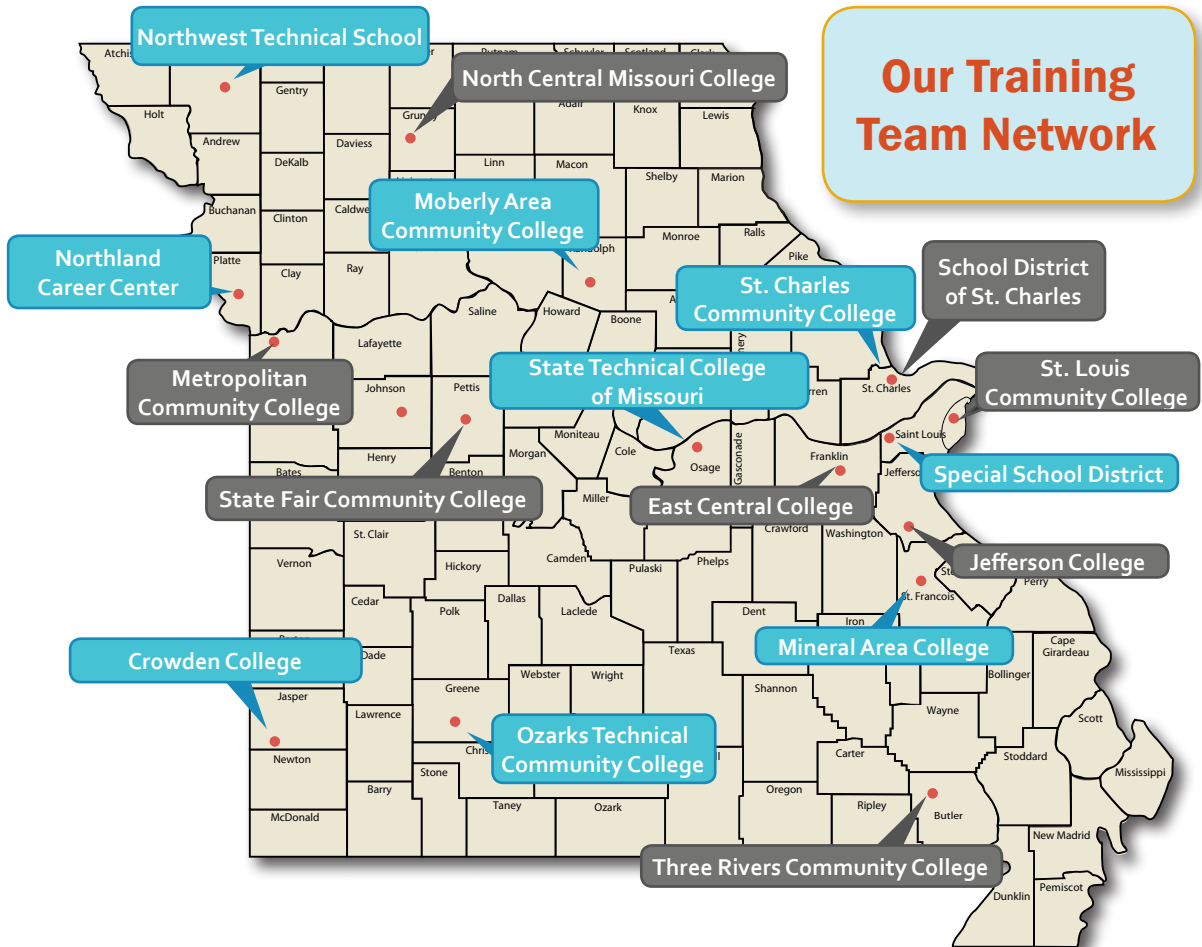
RK Stratman Inc.
Roeslein and Associates Inc.
Roto Die Company
Royal Canin
RTI Tradco
Rug Doctor Inc.
Rx Systems Inc.
Schnuck Markets Inc.
Seiler Instrument and Mfg. Co. Inc.
Sigma-Aldrich Corporation
Sonoco Plastics Inc. (Hazelwood)
Sportsprint Inc.
Standard Machine & Manufacturing
StellarRAD Systems LLC
STERIS Corporation
StingRay Manufacturing LLC
SunEdison Inc.
Sunnan Products
Talisen Technologies Inc.
Tech Manufacturing LLC
TelGaAs Inc.
The Dial Corporation
The Flesh Company
The Gateway Company of Missouri LLC
The Gund Company
The International Companies
TLD Concepts Inc.
Tool Specialties Company
Trinity Products Inc.
Universal Galvanizing
US Tape & Label

Valent Aerostructures LLC
Vi-Jon Inc.
VSM Abrasives
Wainwright Industries
Wainwright Div. of Modineer Company
Watlow Electric Mfg. Co. (St. Louis)
WB Industries
Weir Minerals Lewis Pumps
Wermke Spring Manufacturing Company
Williams Patent Crusher and Pulverizer Co. Inc.
Woodbridge Corporation
Wunderlich Fibre Box
Zoltek Corporation

Training Consortiums

Bootheel Regional Training Group
Heart Of The Ozarks Training Consortium
Mineral Area Training Consortium
Poplar Bluff Training Group
SEMO Regional Industrial Training Group
State Fair Training Consortium

*For more information on the
Missouri Works Customized Training Program,
call us at (800) 877-8698*



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Website: <http://business.mo.gov/training>